



# FLEX MEMBERSHIP

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Benefit from the latest most efficient process temperature control technology with no capital expenditure

**FLEX YOUR CAPITAL**  
**FLEX EFFICIENCY UPGRADES**  
**FLEX CAPACITY**  
**FLEX YOUR CONTINGENCY PLANS**  
**FLEX YOUR RISK**

**RETHINK YOUR APPROACH TO  
PROCESS TEMPERATURE CONTROL**

## FLEX MEMBERSHIP

Spend your time doing what you do best and let us fully manage your temperature control needs within a fixed monthly subscription.

FLEX is our Fixed Long-Term Exchange program for bespoke temperature control equipment without the need for capital investment. Benefit from the latest most efficient chiller technology and low GWP refrigerants with the peace of mind that all planned maintenance and emergency breakdown repairs are included for a known subscription cost. Flex your temperature control capacity and upgrade to new equipment for efficiency gains and carbon footprint savings.

### WHAT IS FLEX MEMBERSHIP EXACTLY?

- Monthly subscription
- Temperature control equipment without the need for capital
- Bespoke designed long term solution for your application
- Options to exchange & upgrade the equipment as technology improves
- Options to FLEX capacity – add and remove equipment with demand
- Fully inclusive of all maintenance, warranty and emergency repairs for the contract duration



FLEX membership allows you to have the latest and most energy efficient temperature control equipment with maintenance and breakdown cover included for a monthly subscription and no capital expenditure.

### BENEFITS

- No upfront cost, positive cash flow
- Access to the latest technology & refrigerants
- Flexible switching to more powerful equipment
- Minimised running costs and a fixed monthly rate
- Full maintenance and warranty cover
- Total reliability, total availability
- Zero risk and maximum flexibility

- Maintenance included
- All repairs included
- All parts included
- Warranty included
- Emergency call out included
- Latest technology included
- Lowest carbon footprint included
- Lowest energy consumption included

\*FLEXibility Included

## PAY ONLY FOR WHAT YOU NEED

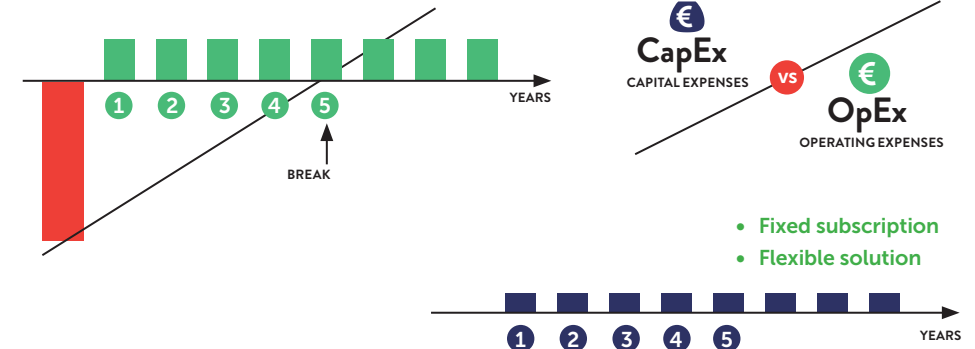
OPTION	HOW
1) In Use	Connected and used
2) Contingency on-site	Held in standby at your premises
3) Contingency in-dept	Held in standby at your local ICS depot

} "Ready for Hire" pipes and valves can be installed for faster adoption.

Why pay for a piece of equipment you may not use?

## FINANCIAL FLEXIBILITY

- Capital expenditure upfront
- Long payback period



## STRONG CASH FLOW ADVANTAGE WITH NO OPERATIONAL COST VARIANCE

- With a traditional investment, you need to pay in advance to reach a break even point. Positive cash flow can take years.
- With FLEX Membership, no need to wait. And no major investment. Just pay the subscription and reap the benefits of your state-of-art chiller from day 1.
- The table shows that a £100K investment can generate positive cashflow for 5 years. Then, thanks to your FLEX membership, you will be entitled to upgrade your equipment with a more efficient unit and profit from positive cashflow again

## FINANCING + MAINTENANCE

CAPEX = 100k Operational Costs: Depreciation + Service

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Operational Costs	-16.500	-16.900	-16.900	-16.900	-16.900
Depreciation	12.500	12.500	12.500	12.500	12.500
CAPEX	-100.000				
Cash Flow needs	-104.000	108.000	112.400	116.800	121.200

## FLEX

CAPEX = 0 Operational Costs: Rental All inclusive

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Operational Costs	-24.000	-24.000	-24.000	-24.000	-24.000
Depreciation	0	0	0	0	0
CAPEX	0	0	0	0	0
Cash Flow needs	24.000	48.000	72.000	96.000	120.000
Cashflow advantage (Rent vs. Buy)	80.000	60.000	40.400	20.800	1.200

# PROCESS TEMPERATURE CONTROL SPECIALISTS.

ICS Cool Energy are specialists in temperature control solutions from -40°C to 400°C for critical and manufacturing processes including rental, capital equipment, planned preventative maintenance and emergency breakdown support across all industries Europe wide. For over 30 years, we've been providing technical advice and solutions to leading companies, world-wide – helping them to meet compliance, reduce their energy consumption, maintenance and operative costs.



## KEEPING INDUSTRY RUNNING

- Rental, equipment & service
- Consultation & technical expertise approach
- Emergency support 24/7 every day of the year



## EMISSION CRITICAL

- Reducing carbon by One Gigaton by 2030
- Free Cooling & Heat Recovery products
- Energy Efficiency enhancements



## FLEX

- Zero capital membership solution
- Flex capacity to pay only for what you need
- Built in contingency planning

## UK & IRELAND COVERAGE

- 📍 UK Depots
- 📍 Regional Offices
  - 50+ Service Technicians with Van Stock
  - 40+ Sales Engineer Consultants
  - 30+ Depot Repair Engineers
  - Major Account Management Team
  - £50M+ 500MW Fleet
  - 6,000+ Customers
  - 24/7 Emergency Support

For Service, Breakdown Support  
& Emergency Rental:  
0800 840 4210 (24hr response)

Local Offices:

Glasgow: 01689 744 540

Bradford: 01274 740877

Birmingham: 01675 432270

Southampton: 023 8052 7300

Dublin: +353 (0) 4692 52934



ICSCOOLENERGY.

PROCESS TEMPERATURE CONTROL SPECIALISTS.  
SALES. HIRE. SERVICE.

V1.3

